NETAPP UNIVERSITY

Storage Fundamentals

COURSE DESCRIPTION

This web-based course provides an introduction to the storage industry and an overview of the different storage architectures. Using a scenario, it explains how storage needs in an organization grow and evolve. This course also introduces the trends in storage technology, such as storage virtualization and cloud.

This course will help new-to-storage sales people understand the foundational basics of storage

DELIVERY TYPE

- Web-based training (WBT)

DURATION

- 90 minutes

AUDIENCE

NetApp sales personnel and partner sales personnel who sell NetApp products and solutions.

TRAINING UNITS

- 1

PREREQUISITES

- None

OBJECTIVES

By the end of this course, you should be able to:

- Describe how storage needs increase as an organization grows
- Describe how growing storage needs are addressed in an organization
- Describe the components, protocols, and technology that underlie each storage architecture
- Describe the market trends and the forecasts for the storage industry
- Describe the trends in the storage industry

PRICING & CANCELLATION POLICY

For pricing and cancellation information please check the NetApp University LearningCenter.

NOTE: If you are registering for this course with an Authorized Learning Partner, please review their price and cancellation policy.

NetApp creates innovative storage and data management solutions that help you accelerate business breakthroughs and achieve outstanding cost efficiency. Discover our passion for helping companies around the world go further, faster at NetApp.com.